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|  | SuperCommunity Banks Commercial Banking Agenda |
|  | Ritz-Carlton South Beach, Miami, FLOctober 24 – 25, 2022(Casual attire; jeans welcome) |

# [Sunday, October 23rd]

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| [5:45 PM]  | Meet Anat in the Lobby. Anat’s mobile: (916) 717-1710 |
| [6:00 PM] | Optional dinner offsite\*. |

# [Monday, October 24th]

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| [7:30 AM] | Breakfast |
| [8:00 AM] | Roundtable Discussion• Bring 2-3 good ideas and best practices to share with the group• Discuss an example of what not to do (disasters)• Bring questions you’d like to ask• Your views on the economy• Using sales force and other tools to improve RM productivity and sales management |
| [10:00 AM] | Break |
| [10:15 AM] | Discussion resumes |
| [12:00 PM] | Lunch |
| [1:00 PM] | Loan approval process authorities |
| [2:15 PM] | Specialty lending opportunities |
| [3:30 PM] | Adjourn |
| [5:45 PM] | Meet in the lobby.  |
| [6:00 PM] | Dinner offsite\*. |

# [Tuesday, October 25th]

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| [7:30 AM] | Breakfast – goals for the next meeting |
| [8:00 AM] | 360 reviews |
| [9:00 AM] | LOS/Salesforce |
| [10:00 AM] | Break |
| [10:15 AM] | FinTech partnerships |
| [11:00 AM] | Treasury Management |
| [12:00 PM] | Adjourn |

\*Guests are welcome.