SuperCommunity Bank Peer Group Forum

## The Huntley Hotel, Santa monica, CA

## October 19-20, 2020

## COMMERCIAL BANKING AGENDA

***(Casual Attire, jeans welcome)***

**Sunday, October 18 OPTIONAL**

**5:45pm Meet in the lobby. Dinner offsite Anat’s cell 916-717-1710**

**Monday, October 19**

**7:30 am Breakfast**

**8:00 Roundtable Discussions**

* **Bring 2-3 good ideas and best practices to share with the group**
* **Discuss an example of what not to do (disasters)**
* **Bring questions you’d like to ask**
* **Your views on the economy**

**10:00 Break**

**10:15 Discussion resumes**

**12:00 pm Lunch**

**1:00 Real time payments**

**2:30 Break**

**2:45 Has digital delivery moved the needle on profitability and/or customer intelligence? NCino update?**

**3:45 Adjourn**

**5:45 Meet in the lobby**

**6:00 Dinner off-site \***

**Tuesday, October 20**

**7:30 am Breakfast: Topics for our next meeting**

**8:00 M&A and lending practice lift-outs integration best practices**

**9:00 Commercial banking consulting firms**

**10:00 Break**

**10:15 Cash Management update**

**11:00 Top 3 projects for 2020**

**12:00 pm Adjourn**

**Note: please bring enough copies with you of any materials**

NEXT MEETING: March 22-23, 2020